

Base Rates

Coverage	Base Rate	Channel
ADDE	\$5.85	Exclusive Agent
BI	<del>\$639.16</del> \$736.88	Exclusive Agent
COLL	<del>\$629.12</del> \$541.07	Exclusive Agent
COMP	<del>\$75.04</del> \$62.28	Exclusive Agent
MED	<del>\$93.65</del> \$87.58	Exclusive Agent
PD	<del>\$397.30</del> \$385.04	Exclusive Agent
RENT	\$37.89	Exclusive Agent
TOW	\$7.80	Exclusive Agent
UMBI	<del>\$230.01</del> \$218.54	Exclusive Agent
ADDE	\$5.71	Internet
BI	<del>\$524.01</del> \$608.04	Internet
COLL	<del>\$420.89</del> \$361.97	Internet
COMP	<del>\$61.37</del> \$50.94	Internet
MED	<del>\$97.39</del> \$91.06	Internet
PD	<del>\$321.59</del> \$310.89	Internet
RENT	\$34.68	Internet
TOW	\$7.81	Internet
UMBI	<del>\$287.00</del> \$272.64	Internet
ADDE	\$5.85	Independent Agent
BI	<del>\$675.42</del> \$778.20	Independent Agent
COLL	<del>\$634.64</del> \$545.81	Independent Agent
COMP	<del>\$78.21</del> \$64.93	Independent Agent
MED	<del>\$96.10</del> \$89.77	Independent Agent
PD	<del>\$394.39</del> \$382.27	Independent Agent
RENT	\$37.38	Independent Agent
TOW	\$7.80	Independent Agent
UMBI	<del>\$225.58</del> \$214.28	Independent Agent
ADDE	\$5.85	National Accounts
BI	<del>\$698.44</del> \$804.98	National Accounts
COLL	<del>\$708.14</del> \$608.94	National Accounts
COMP	<del>\$65.35</del> \$54.24	National Accounts
MED	\$86.23	National Accounts
PD	<del>\$472.28</del> \$457.75	National Accounts
RENT	\$45.24	National Accounts
TOW	\$7.80	National Accounts
UMBI	<del>\$225.77</del> \$214.30	National Accounts
ADDE	\$5.93	Retail
BI	<del>\$552.23</del> \$640.81	Retail
COLL	<del>\$535.77</del> \$460.77	Retail
COMP	<del>\$88.07</del> \$73.09	Retail
MED	<del>\$96.10</del> \$89.85	Retail
PD	<del>\$360.98</del> \$349.06	Retail
RENT	\$36.37	Retail
TOW	\$7.90	Retail
UMBI	<del>\$289.80</del> \$275.32	Retail
ADDE	\$5.71	Walmart